Life Science Career Day

Get ready for your professional future!

May 16th 2018, 10:00 - 18:00
University Hospital Centre (CHUV), Lausanne
César-Roux Auditorium

Registration will open at 9:15
wp.unil.ch/lifesciencecareerday
WE KINDLY THANK THIS YEAR’S LIFE SCIENCE CAREER DAY SPONSORS:

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We organise meetings and seminars to support career development of students in the fields of Life Sciences.

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Do you want to take a look behind the scenes of a life science company?

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www.lszysn.ch
Auditorium César-Roux
Opening Ceremony
Seminar «Design your Career! »
Symposium
Closing Ceremony
10.00-12.30 & 12.30-17.00

Network Forum
Welcome Desk
Buffet
Auditoire A. Tissot
Company presentations
12.30 - 15.00

Auditoire A. Yersin
Seminar for Bachelors & Masters: The Value of Young Professionals
11.15 - 12.30
Company Presentations
12.30 - 15.00

Companies
Alumni
12h30-15h00
Associations, NPOs & Schools/Programs
1. Association des industries pharma au Tessin
2. Silvio Calderara – Medical Manager Bone at UCB / Prasad Chaskar – Data Analyst at Nestlé Institute of Health Science
3. Mc Kinsey & Company
4. Caroline Betto Colliard - Adjointe/Deputy Head at CUSO
5. Layane Hanna-El-Daher - USP Technology Innovation Postdoctoral Scientist at Merck Group / SV Postdoc Association
6. BioAlps
7. Anne-Catherine Portmann – Bioinformatician at Nestlé / Charles Roduit – Scientific Collaborator at SNSF
8. Doris Penna - Regulatory Affairs Manager at Eli Lilly / Remy Tallant - Quality Assurance Specialist at Merck Group
9. Graduate Campus UNIL
10. Les Cadrilles
11. BSNL
12. SWAPP – Swiss Association of Pharmaceutical Professionals
13. BNF – National Qualification Programme
14. Socorex
15. APOPO – Training rats to save lives
16. HaYa Therapeutics
17. Promega
18. Biopôle
19. HBA - Healthcare Businesswomen’s Association
20. Spring Professional
21. SFL - Solutions for Life Sciences
22. PMIEF - Project Management Institute Educational Foundation
23. Stéphanie Braillard – Senior Project Manager at Drugs for Neglected Diseases initiative / Daniele Roppolo - Science Manager at European Society for Clinical Microbiology and Infectious Diseases, National Coordinator at swissuniversities
24. Covance
25. Céline Genton - Head of Scientific Activities at European Respiratory Society / Sophia Soehrman - Lead Medical Writer at Roche
26. Simon Badoud - Postgraduate Clinical Scientist at Novartis / Annick Salzmann – Teaching Evaluation Advisor at UNIGE
27. HEP – Haute Ecole Pédagogique Vaud
28. Mitko Dimitrov - Scientist at Amal Therapeutics/ Paval Bhatia - Medical Writer at Medical Minds
29. Toastmaster - An NPO dedicated to help people improve their communication and leadership skills
30. Innosuisse (Swiss federal training program)
31. Géraldine Mang - Regulatory CMC Associate Manager at Novartis / Katia Jaton - Clinical Microbiologist FAMH at CHUV
32. LSZYSN – Life Science Zürich Young Scientist Network UZH
33. Apéro(Neuro)Sciences
34. Glenmark Pharmaceuticals SA
10:00 - 10:40 Opening Ceremony
The scientist’s role in society
Training Rats to Save Lives: discover an extraordinary project about animals and humans, TEDx, NGO APOPO
- Lena Fiebig, Head of Tuberculosis, APOPO
- Anna Bouchier, Executive Director Switzerland, APOPO

10:40 - 10:45 Short teaser
- Volker Herdtweck, Campus Marketing, F. Hoffmann-La Roche Ltd,
Gold Sponsor Networking Forum: What’s next in my career?
Moderators: Elena Aritonovska and Florian Udry, Bioscience Network Lausanne

10:45 - 11:15 Networking Forum
Companies (main hall)
Meet professionals and expand your network

11:15 - 12:30 Interactive seminars

For PhDs & Postdocs, in César-Roux Auditorium:
How to design your career path!
A work psychologist and a coach talk about the key phases in a career and give you tips to successfully go through them.

- Donatella Canella, Certified Leadership coach and trainer, faculty of the Coaches Training Institutes and member of the Human-Centric Leaders Alliance
- Shékina Rochat, Manager of career counseling services for upper-secondary education, Canton of Vaud

Moderator: Carina Schey, Health Economist and Partner at Global Market Access Solution, Trainer in Communication and presentations skills & Toastmaster Ambassador.

For Masters & Bachelors, in Yersin Auditorium:
The value of young professionals
- Christian Caprara, Preclinical Development and R&D Projects Officer at Ginsana SA
- Thierry Weber, CEO and member of the board Vivactis Switzerland
- Sebastien Del Rizzo, Clinical Trial Manager at Debiopharm International SA
- Johan Schürch, Scientific Collaborator, Hintermann & Weber
- Johann Bourget, Alumni Relations Manager, Sommet Education

Moderator: Philippe Moreillon, Honorary Professor at the Department of Fundamental Microbiology, University of Lausanne
12:30 - 15.00 Networking Forum 

Meet Professionals & Alumni (Main Hall) 

This session was created for you to interact and expand your network! Meet the companies, associations and our guests/alumni who will be happy to talk to you. Be bold: ask questions and get inspired!

15:00 - 15:10 Teaser (César-Roux Auditorium) 

The Graduate Campus & SOC Counseling and Career Service Resources to support professional transitions 

The services, training and counseling available at the University of Lausanne

15:10 - 16:40 Symposium (César-Roux Auditorium) 

Multiple career paths for the scientist - Matching profiles with positions & organizations 

Discover the different career profiles inside companies, non-profits & startups & some practices in recruiting

Career Profiles in Industry: 
- Clothilde Manzano, Strategic Marketing Manager, Ahlstrom-Munksjö (former recruiter) 
- Medical Affairs and Regulatory Affairs in the Consultancy Setting: 
- Daniela Kenzelmann Broz, Senior Medical Affairs Manager, SFL Regulatory Affairs & Scientific Communication Ltd

16:40 - 16:50 Closing Ceremony (César-Roux Auditorium) 

Video Clip (LSCD Film): Take Home Message 
- Niko Geldner, Director of the Doctoral School FBM & Professor @ The Geldner Lab, Department of Plant Molecular Biology (DBMV)

16:45 - 18:00 Aperitif and Networking (Hall) 

Company talks & Round tables (in Tissot & Yersin Auditoria) 

Executive Insight Healthcare Consultants, HaYa Therapeutics, Biopôle SA, Healthcare Businesswomen’s Association (HBA), Covance Central Laboratory Services.

- Verity Elston, Head of Careers Advice for the Graduate Campus, University of Lausanne 
- Sabina Rondic, Psychologist FSP, Career Counselor for the SOC Counseling and Career Service, University of Lausanne

The AO Foundation: 
- Ivo Schauwecker, Clinical Studies Manager, AO Foundation Careers inside CSL & Practices in Recruiting: 
- Jenny Kjaer, Director, HR Business Partner & Intercontinental Commercial Operations, CSLBehring Practices in Recruiting (large companies vs start-ups): 
- Agnès Petit Markowski, CEO & Founder, MOBBOT

Moderator: Carina Schey, Health Economist & Partner at Global Market Access Solutions, Trainer in Communication and presentations skills & Toastmaster Ambassador

Video Clip (LSCD Film): Take Home Message 
- Niko Geldner, Director of the Doctoral School FBM & Professor @ The Geldner Lab, Department of Plant Molecular Biology (DBMV)
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**Executive Insight**

*Healthcare Consultants*

**McKinsey & Company**

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**Biopôle**

**Healthcare Businesswomen’s Association**

**Covance**

*Solutions Made Real*
GET INSPIRED!
IMAGINE YOUR FUTURE CAREER
AS A JUNGLE GYM,
NOT A SET OF STEPS!
LENA FIEBIG, Head of Tuberculosis, APOPO

Lena trained as an infectious disease epidemiologist and veterinarian doctor. She joined APOPO in July 2017 as Head of Tuberculosis (TB), and now works and lives in Tanzania.

APOPO is a non-profit organization that researches and deploys scent detection technology to address global social issues, namely to detect landmines and TB. APOPO’s TB detection activities are in Tanzania, Mozambique, and Ethiopia.

Lena has substantial practical experience in TB epidemiology, surveillance and epidemic control gained through her work at the Robert Koch Institute (the national public health institute in Germany), her PhD research at the Swiss Tropical and Public Health Institute in Basel in Switzerland, and through WHO consultancies and research stays in various African countries. Her special interest lies in improving TB case finding, linkage to care, and prevention of spread through innovative approaches.

Lena will share insights into APOPO’s unique TB detection research, her daily work and career path that led her to her task.
THE SEMINARS

SEMINARS

11:15-12:30
The seminars session is organized in two parallel sessions:

- for PhDs & Postdocs “How to design your career path”
- for Masters & Bachelors “The value of young professionals”.

During this highly interactive sessions, some professionals will give you tips to successfully design and promote your career.

The moderator of the PhD and Postdocs session is Carina Schey, trainer in communication and presentation.

The moderator of the Masters and Bachelors session is Philippe Moreillon, Honorary Professor at the Department of Fundamental Microbiology, former Vice-Rector of the University of Lausanne.
What does your PhD degree mean to you?

It’s one of the greatest assets on my business card, although I no longer work as a scientist! It’s a door opener and it gives me access to a greater professional network. It has expanded my mind and my view of the world. It has developed my way to think independently and develop a unique view of the world and how to tackle problems and develop strategic and innovative solutions.

In your opinion, when thinking about a career transition from academia to the professional world, what can PhD candidates do during their studies to be ready for this shift?

Three elements come to mind. The single most important factor in making a successful and rapid career transition is self-knowledge: what am I naturally good at, what do I love doing, what makes me tick, what keeps me up at night, who do I like to help, what is the greatest contribution I can make in my community or the world at large... these are some of the fundamental questions any job seeker should be able to answer.

The second most important factor is fast prototyping, in other words: what’s the smallest action step you can take to test whether a given professional path is the one for you? The sooner you get the answer, the faster you can achieve your career goal. Finally, openness and flexibility. While remaining clear and focused on your professional goal, you need to be able to understand the job market and keep your options open, so you can quickly adapt to the fast-changing job market.

What is the main barrier we will find when facing a career change?

When facing a career transition, we often feel overwhelmed by the uncertainty and we either freeze and do nothing or we start trying too many different things at the same and lose focus. In either case, we are ineffective. Clarity and focus are essential to navigate this important transition time. Investing time and finding the appropriate support can greatly speed up the process.
What does your PhD degree mean to you?

It reminds me of the sum of all the privileges I had in my life, including having access to education and being supported to pursue my interests. This makes me grateful and also aware of the responsibility to capitalize on these privileges to serve the community.

Socrates said: “Know yourself!” In what capacity is it a good advice when getting ready about a job change?

Knowing oneself is a core component of successful transitions and a predictor of meaning in live. However, living a purposeful career requires to go one step further and to use this knowledge to understand how one can contribute to the society. As Aristotle said “where your talents and the needs of the world cross, there lies your vocation.”
Christian Caprara

Preclinical development and R&D projects officer - Ginsana SA

Christian Caprara attended both compulsory and high school in Ticino. In 2004, he moved to Zurich where he studied Biology at the local University. From 2007 to 2008, he worked on the intracellular lysosomal protein trafficking and was awarded a Master of Science in Molecular and Cellular Biology. The following year, Christian was accepted to the PhD program Integrative Molecular Medicine joining a research group at the University Hospital Zurich, where he investigated neuroprotective mechanisms in the neural retina. After graduating, he decided to pursue an R&D career in the pharmaceutical industry and, in 2014, he joined the Swiss Stem Cell Foundation, an independent non-profit foundation based in Lugano whose goal is to pursue stem cell research and develop cell therapy products.

His activities included applied research projects in collaboration with national and international universities, the development of technologies in the pre-clinical phase, as well as the education of Master’s and PhD students. This experience allowed him to make a smooth and step-wise transition from academic basic research towards industrial product-oriented research. In 2017, Christian joined Ginsana SA, a company of SFI Group located in Bioggio (Lugano), which operates in the high-quality natural health sector, comprising pharmaceutical products and supplements made using natural substances and extracts.

Christian is currently in charge of designing and managing clinical studies related to existing or new products, managing R&D projects and preparing the technical documentation for regulatory purposes, and for supporting medical and marketing department.
Thierry Weber

Thierry is Founding Partner and CEO of Vivactis Switzerland (www.vivactis.ch) at Biopole, as well as Partner of Vivactis Group. Holding a doctorate and degree in medicine, he worked as a physician in various hospitals (Switzerland and South Africa). He then had the opportunity to join the pharmaceutical industry, before moving on to the medtech sector, where he held various positions in medical marketing. He presently lives in Switzerland, in the “Health Valley” area, a renowned international hub in the life sciences sector, where he frequently acts as advisor for start-ups and SMEs from this sector.

Thierry is passionate about scientific communication, medical marketing and digital health. As a side activity, Thierry is lecturer at the University of Lausanne Business School (HEC UNIL), in charge of the “Healthcare Strategy and Marketing” module of the Healthcare Focus. Thierry is also President of the Vaud BioMed association, which brings together mainly service providers specialized in life sciences (www.vaudbiomed.ch).
Sébastien Del Rizzo
Clinical Trial Manager at Debiopharm International SA

Following his Master’s degree in Experimental Genetics and Genomics at the University of Lausanne, Sébastien Del Rizzo joined a large, international pharmaceutical company. His first role was within Research and Development, with a focus on operational activities in clinical trials. From a position of coordinator, he was then promoted to Clinical Trial Manager.

Sébastian’s career evolution has seen him pursue training in different subjects, including clinical trial regulations (ICH-GCP) and project management (PMP). After ten years in the field of clinical trials, Sébastien has decided to begin a new training programme with the eMBA in Healthcare Management at the University of Lausanne.

This latest step will give him a healthcare-business perspective that he hopes to take into starting his own company.
Johan Schürch

Since 2018, scientific collaborator at Hintermann & Weber (environmental consulting company working for both public authorities and private institutions).

Previous experience
• Field assistant (2014) in reptile conservation (Asp Viper monitoring) at KARCH (Coordination Centre for the Protection of Amphibians and Reptiles in Switzerland; www.karch.ch).
• Teacher (2015-2016) in Lausanne (junior high school at EPS Belvédère).

Education

Professional emphases
Mapping, maintenance planning and conservation concepts for reptiles and amphibians, ecological construction supervision, statistical evaluations.

Further activities
President of the GHAL (Herpetological and Arachnological Group of Lausanne)
Johann Bourget
Alumni Relations Manager, Sommet Education

During his Master in Life Sciences and Technologies at EPFL and ETH Zurich, Johann met several Alumni pursuing a complementary degree in Technology Management. Inspired by their curriculum, he enrolled for a Master in Marketing and Communication Management at University of St. Gallen - a two-and-a-half-year-adventure - topping up his polytechnic background with knowledge in Economics.

After his first experiences as a marketing intern at Nestlé and L’Oréal, he started exploring the Higher Education field as a project coordinator at UNIL. This was the opportunity for him to support graduating students in communicating their personal and professional skills. He then joined Sommet Education - an international group of private Hospitality universities - as Marketing and Alumni Manager. In his role, he supports the 25,000+ Alumni in developing their career and networking with recruiters all around the world.

As he remembers: “When I obtained my Master in Life Sciences and started a complementary Master in Management, my new university recognized my previous degree’s value and only required me to take a catch-up semester to start the program. As for my career in Marketing, the scientific mindset acquired during my Life Sciences studies helps me every day, for instance to structure and manage complex cross-functional projects.”
Is your CV well designed?
Have your CV checked at the career centre of your home institution for free

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You did not have the chance to obtain a ticket and have a professional photo taken?

Alia and Laurine are looking forward to meeting you for a professional photo shoot, have a look at their website!

www.aliaphoto.com
www.laurine-mottet.ch
Alia Gachassin

Professional photographer and member of the USPP (Swiss Union of Professional Photographers), Alia is captivated by the encounter with the other. For over 10 years, she has brought her technical and relational skills to highlighting the image of regional and international companies and for individuals; moments in their lives and in their expression. Her areas of interest are in portrait, studio and outdoor photography, reporting, marriages, and scenes of people in different places. Alia brings her second passion to her personal work: Cuban culture and dance.

Laurine Mottet

Photographer and member of the USPP (Swiss Union of Professional Photographers), Laurine came to Lausanne in 2016. Her discretion, attention to detail and sensitivity for her subjects enables her to capture intimacy and emotion in the finest moments of life. Whether it’s for marriages, events, studio or external portraits, her motto is the same: be satisfied with the image we have of ourselves.
Multiple career paths for scientists. Matching profiles with positions and organizations. Discover the different career profiles within companies, non-profits and start-ups, and recruiting practices.

15:10 - 16:40 - César-Roux Auditorium
Each speaker will focus the presentation on the following aspects:

**Career Profiles in Industry:**
- Clothilde Manzano, Strategic Marketing Manager, Ahlstrom-Munksjö (former recruiter)

**Medical Affairs and Regulatory Affairs in the Consultancy Setting:**
- Daniela Kenzelmann Broz, Senior Medical Affairs Manager, SFL Regulatory Affairs & Scientific Communication Ltd

**The AO Foundation:**
- Ivo Schauwecker, Clinical Studies Manager, AO Foundation

**Careers & Practices in Recruiting:**
- Jenny Kjaer, Director, HR Business Partner & Intercontinental Commercial Operations, CSL Behring
- Agnès Petit Markowski, CEO and Founder, Prix Isabelle Musy 2018, MOBBOT. She is also a member of "Les Cadrilles", an association for the professional development of women.

**Moderator: Carina Schey**, Health Economist and Partner at Global Market Access Solutions, Trainer in Communication and presentations skills and Toastmaster Ambassador
Clothilde Manzano

**What does your PhD degree mean to you?**

The PhD is not only a diploma. It also means credibility and resilience. But don’t be blind, a PhD degree is not enough, if you don’t have the mind, the attitude and the respect, you will not be successful and recognised!

**Which people have influenced your personal and professional path?**

The different people I met from the beginning of my PhD until today. Not only people from academia or from research, but especially the people with different functions in a company. Being curious, talking about the various jobs and career paths allowed me to be the actor of my career..and it is always on-going today!
Daniela Kenzelmann-Broz

How does your scientific background and PhD support your work in professional medical communications?

For my work it is key to communicate accurately, therefore it is necessary to quickly gain an understanding of the topic and pay attention to details. My scientific education trained me to critically assess hypotheses as well as the validity of data and conclusions and to keep up with new developments in the field.

What additional skills are required for professional medical communications, that are less emphasized in the academic environment?

Maybe the most challenging aspect is to learn to focus on specific communication objectives and cope with time and budget constraints. This is different from academia where there are typically less time limits and scientists are free to explore areas based on personal interest.
Tell us more about leadership.

"Leadership" is maybe one of the skills that is most difficult to quantify. What "good leadership" means to one individual may be "unacceptable behaviour" to another individual. Can leadership be learned? Yes, of course. However, theoretical learning would never be sufficient and accepting the need to learn over time and experience is essential. Some may be born leaders - but a talent needs to be developed and trained.

What would be your advice to a student regarding their career development?

My biggest advice is to be patient. Careers can only be planned to a certain, limited degree. A career does not necessarily mean becoming “the boss”. To develop your happiness in the job you’re doing - regardless of what the job is, and on what level it is - is part of a career.
Jenny Kjaer

What was the best advice you got during your career? And the worst?

Best advice: Be you, be authentic and seek for organizations where you can contribute with your strengths, thrive and grow. People and places that identify with your sense of purpose and values as an individual.

Worst advice: You are too specialized in this field or the other to try a new area of expertise. It’s never too late to learn, develop and try things you are passionate about.

Transversal/Soft skills; why are these so important to employers? And how can we “demonstrate” them?

It takes both hard and soft skills to be successful in just about any career, moreover they need to be in the right balance. The hard skills are the “what” whilst soft skills provide us the “how”. They need to be used in employment life in different amounts according to the situation.

Soft skills are important to employers because they provide a glimpse of the behaviors and values potential candidates possess and how they are compatible or not with the company culture to enable a win-win solution.

They can be demonstrated in multiple ways, it can be through providing examples of leadership, team building, conflict resolution, diversity in situations of academic or community life.
Symposium “Multiple Careers”
Matching profiles with positions and organizations

Agnès Petit
CEO and Founder, MOBBOT

**Soft skills; why are these so important to employers?**
Because we work with women or men, not CVs. Giving 3 soft skills in your application will give a brief overview of who you are.

**Soft Skills: And how can we “demonstrate” them?**
Illustrate with examples. Be sincere and do not try to fake it.

**As a recruiter, what are you looking for when hiring a junior collaborator?**
Many aspects among others: passion, perseverance, and motivation to learn. Try to distinguish their values and if they can fit into the company. Not always easy at the first meeting.

**What are the tools we can use to be successful in our academia-professional transition?**
Not sure I understand what you mean with “tools”. On one hand, meet and discuss with professionals at career days (UNIL, EPFL, ETHZ etc) and get 1:1 meetings with professionals and friends to understand what their job is about and what the company does. A traineeship or two provides you an overview of what it is to work in industry, and reduces the risk for both sides.

**Tell us more about leadership:** Leadership is a choice not a rank in the company. Real leaders will provide a safe environment such that others can trust, cooperate, and develop themselves.
In your opinion, when thinking about a career transition from academia to the professional world, what can PhD students do during their studies to be ready for this shift?

PhD students moving from academia to the professional world need the right skills that employers look for. These generally include: Ability to communicate effectively, adaptability, and a keenness to listen and learn.

I have found when interviewing PhD students that they have an attitude of entitlement. Yes, their academic prowess is obvious, but they often lack commercial awareness or an understanding for prioritisation. Although many PhD students work on some projects with others, I have often found them to be quite single-minded in their outlook and to not consider the ramifications of their actions on the rest of the company. I therefore recommend PhD students to connect with people in professions related to their studies so that they can experience things with a broader perspective.

Soft skills; why are these so important to employers? And how can we “demonstrate” them?

Soft skills such as communication, flexibility, tolerance and patience are crucial in a professional life. I have met many very bright PhD graduates who are academically brilliant but lack a pragmatic approach to professional and commercial situations. Furthermore, I rate the skill of being able to persuade fellow workers very highly, as it underpins good leadership. I specifically mean to persuade with knowledge and a clear argument, as opposed to coerce, which is often misconstrued as persuasion.
Video Clip Projection:
Six guests of LSCD18 deliver a Take Home Message just for you!

Niko Geldner

Associate Professor and Principal Investigator, Plant Cell Biology Lab, Department of Plant Molecular Biology, University of Lausanne.

Niko holds a PhD in Plant Developmental Biology from the University of Tuebingen. After a postdoc as an EMBO and HFSP fellow at the Salk Institute in La Jolla, Niko started as an assistant professor at the University of Lausanne, where he was promoted to associate professor in 2012. He received the European Research Council (ERC) Starting and Consolidator Grants in 2007 and 2012 and became an EMBO Young Investigator in 2011. Since 2016, he is also the Head of the Doctoral School of the Faculty of Biology and Medicine. Passionate about promoting innovation and improvements in the field of PhD education, he fully support projects such as the Life Science Career Day.
To succeed, jump as quickly at opportunities as you do at conclusions.
- Benjamin Franklin
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If we forgot someone, we sincerely apologize.
Thank you for your participation!

enjoy the road ahead!